



# Welcome. To a comfortable and efficient hotel distinguished by stylish design and constant interaction with guests.

Evolved solutions for the hospitality sector, with Vimar. Systems designed to offer guests the very best in comfort and safety, as well as aesthetic coordination of all installed devices, energy efficiency and total control of the hotel.



### Positive energy. It's what makes us unique.

Over 70 years of history and corporate culture founded on solid, good values: these are the secrets of our outstanding quality, which combines valuable expertise with a profound appreciation for innovation and design, as well as constant openness to new ideas. This winning mix generates the positive energy that embodies our philosophy and has become our hallmark.



### Iconic designs.

We work closely with prominent designers to ensure that we evolve in line with changing architectural styles. This approach is the starting point for our iconic design proposals, consisting of harmonious geometric forms and finishes carefully conceived to enhance the look of every setting.



### Advanced technology.

The close attention we pay to innovation keeps us constantly evolving to create tangible benefits. Benefits that can be transformed into technologically advanced solutions that are easy to use, simple to install and versatile in their integration with third-party systems.



### Made in Italy.

The company's home, where we create, design and manufacture our products, is still located in Italy, because we are committed to the "Made in Italy" concept in all off its aspects. From materials to aesthetic lines, colour combinations and electronics, Vimar stands out for a blend of style and technology that speaks Italian the world over. A combination of aesthetic quality and technological reliability that is unique in the world.



### Internationality.

Italian by origin, international by choice. We have a global presence with nine subsidiaries and a network of distributors in key locations to serve over 100 countries worldwide.





### Comprehensive package.

With a range of over 12,000 products - including wiring devices, home and building automation systems, video door entry systems, video surveillance systems and automations for gates and road barriers - we have indoor and outdoor equipment to cover every need, offering technological reliability, ease of installation and extreme simplicity of use.

### Online support.

Our website offers everything you need to evaluate our proposals. Specific documentation, technical information, installation data, online design and quotation services, plus a practical configurator that lets you combine decorative plates and switches to be tested on different kinds of walls.

### Benefits for the entire business chain.

Nothing is left to chance. Our solutions benefit the entire business chain. From the hotel operator/owner, with guaranteed high operating yields and energy efficiency, to the installer, whose work is made easier, and the guests, who will appreciate the comfort and safety in every little detail that make the difference between an ordinary stay and an outstanding hospitality experience.



### **Modular solutions**. For all types of hotels.

Each hotel has specific needs to be met during the design, construction, management and maintenance stages. Our solutions are designed to optimise and automate the functions of any hotel, regardless of its size: from large complexes to smaller independent hotels and B&Bs. Built to deliver comfort, safety and energy efficiency, they also offer the very best Italian design and ample scope for customization.

### Luxury hotels.

Individual resorts or large facilities owned by international chains. Our solutions guarantee an all-embracing experience for guests and an effective, efficient setup for operators.

### Boutique hotels.

Charming retreats, elegant and refined establishments with a strong identity. Choosing Vimar means paying attention to detail and receiving all the care of a fully bespoke service.

### Smart hotels.

Distinctive hospitality structures with limited capacity. B&Bs or small hotels in old town centres. A more basic offering but equally efficient in assuring the comfort of your guests.

Alila Jabal Akhdar, Oman



# **Sophisticated solutions.** Dedicated to meeting the specific needs of each area.

Our offering consists of transverse solutions designed to meet the needs of each area of the hotel. Made to be functional, easy to use and fully flexible, they facilitate management and guarantee safety and security throughout the premises, from common areas and guest rooms to wellness areas and outdoor spaces. And all solutions are designed to guarantee the utmost energy efficiency.



















Elegant video entryphones, both flush and surface mounting, allow staff to communicate with guests and visitors outside the building via a high-resolution video feed, as well as controlling lights and automations so guests can access the premises in total safety.



### The key card for a successful stay.

All booking data is quickly transferred to a magnetic card, customizable with the hotel's logo, allowing guests to access authorised areas and allowing reception staff to control access to the facility.



### The entire facility in a single click.

Thanks to the Well-contact software suite, the entire facility can be controlled via computer. Five applications, differentiated in accordance with type and size of facility, to manage and control all devices in the Well-contact Plus system.



### Common areas. Safety and security in every corner.

In corridors, stairwells or other common areas of the hotel, Well-contact Plus guarantees total safety and security. Always. Lights that turn on only when someone passes, emergency fixtures that provide appropriate illumination during blackouts, LED step marker lamps that indicate escape routes, cameras that monitor quests and ensure no unauthorised persons enter their room.



### All under control.

Indoor cameras with builtin microphone discreetly monitor common areas, constantly capturing everything that happens inside the facility and even providing an audio feed.



### Safety everywhere.

Universal sockets with RCBO circuit breaker ensure safety all over the building, protecting connected devices from potential overload.



### Lighting - only when needed.

Sensors strategically positioned in common areas prevent energy wastage by turning the lights on only when someone approaches, forming a path of lights that illuminate in sequence.



### Visibility even in the dark.

Corridors, stairs and other common areas are discreetly indicated by step marker LEDs that guide guests through the facility, providing visibility and security even at night.

Whether connected to the Well-contact Plus system or forming a stand alone unit, Vimar guest rooms stand out for their attention to the smallest technological and design details and absolute comfort. Nothing is left to chance: all variables are managed and the various functions coordinate with each other to adapt to occupants' needs and lifestyles.

### Welcome scene.

The transponder reader displays the room's status in the corridor outside and only allows access to authorised persons with a card, which can be set up with different access permissions depending on whether the holder is a guest or member of staff.



### Welcome to the guest room.

Simply insert the card into the reader on entering and the room comes to life. Power is supplied to the various devices, the temperature is adjusted to a comfortable level and any preset and customized welcome scenarios are activated.



### Total control.

Dim and turn on/off lights, raise or lower blinds. All with instant, one-touch control and status display.



### Customized climate control and room status.

The temperature settings for the bedroom and bathroom can always be modified individually with a simple touch.
And the room status can be displayed intuitively in the corridor outside.







### Symmetrical bed heads.

Simply stretch out an arm while lying comfortably in bed to control the lights, plug in a device or recharge your smartphone using C-type USB socket.



### Trouble-free entertainment.

Special socket outlets enable guests to power and connect entertainment devices for radio and terrestrial/satellite TV content, while the Wi-Fi access points meet every connection need.





Hotel Vigna Magica, Fontanafredda



### Customized energy and climate control.

Universal sockets that accept any standard of plugs and with the SICURY protective shutter, which prevents accidental contact with live parts. Temperature probes enable guests to adjust bathroom and bedroom temperatures separately.



### We provide for the whole world.

Our special sockets with built-in transformer can be set to the desired voltage for connecting any type of electric shavers.



### Always in contact.

In an emergency, tugging the bathroom ceiling pull-cord instantly sends an alarm to the reception desk to guarantee rapid assistance.





### Wellness areas.

## Specific solutions for special spaces.

An oasis of wellbeing to restore body and mind. For wellness areas with restricted entry, or provided as a paid service by an external provider, we install devices that offer maximum comfort and transponder card readers for controlled access, with service fees charged straight to the card holder's account.



### Reserved access.

The transponder reader and card only allow authorised persons to access restricted zones, while the Well-contact Plus system and associated management software enable paid services to be charged directly to the guest's final bill.





### Lighting effects.

Vary the brightness of light sources and regulate the color or white color temperature of RGB lamps to create elegant and sophisticated effects that enhance the wellness experience with chromotherapy.



### Background music.

High-quality sound system with speakers that play music from up to 4 different sources in individual zones.



# Exterior spaces. The best solution for every need.

Hotel entrances, gardens, forecourts, courtyards, unattended open-air car parks and underground garages. Vimar offers practical solutions that keep hotel facilities under control and secure at all times. Because our mission is to give guests peace of mind while simplifying the job of the hotel staff.

### Communicate with the outside world.

≈ OH ×

2 3 DEF

7 B 9 NXYZ

Flush and surface mounting video entryphones, with elegant design and innovative features, allow staff to communicate with people outside the building and view high-definition images captured by sleek, compact and weather-resistant entrance panels. Certain video entryphones can be used to answer calls and allow access via smartphone and tablet, making them ideal for facilities where the manager does not reside permanently on the premises.



### Video surveillance.

All-round surveillance of the facility, with precise and detailed coverage both day and night: our video surveillance systems meet these needs, integrate seamlessly with the Well-contact Plus system and include a broad range of products for any functional or installation requirement. The safety of guests and the security of their property are thus provided with absolute round-the-clock protection.



### Automated gate control.

Flexible, accurate solutions designed to stand the test of time. Motors to automate any type of gate and barrier for large car parks. Products designed to meet precise requests, in specific contexts, including those with intensive user flows. Designed to ensure maximum quality, performance and safety, Vimar automations offer flawless access control thanks to their precise, reliable mechanisms.

### Aesthetic coordination.

Because even wiring accessories can be cool and stylish.

Each hotel has its own distinct architectural identity that should be reflected even in its electrical and electronic devices. That is why we offer a vast range of cover plates to frame our control devices. Available in a wide variety of materials, colours, shapes and finishes, they are devised to suit any interior and meet the most specific design needs, offering complete aesthetic coordination. Hotel Le case dei Conti Mirafiore, Serralunga d'Alba

### **EIKON**

Prestige and sophistication. This is Eikon. A series in which every idea of beauty, even the technological type, is expressed in its highest form: impeccable looks and advanced features combine to produce simply extraordinary results.





Eikon Tactil.

Eikon Evo.



Eikon Exé Vintage.



Eikon Exé Flat.



Eikon Exé.

### ARKÉ

A contemporary design for this cover plate, available both in the Round version - with soft, rounded shapes - and in the Classic version, with clean lines and squared corners. Characterised by its unique identity, Arké is the solution to today's needs: a simple yet modern, long-lasting object.



Arké Metal Classic.



Arké grey Round



Arké white Classic.

### **PLANA**

Minimal in its clean-cut shapes, but characterised by a bubbly radiance, Plana expertly enhances every environment naturally, thanks to charming materials, such as Reflex, and a broad colour palette that lends itself to all kinds of combinations.



Plana white.



Plana Silver.

### Eikon.

### Intelligent and aesthetic sophistication at its finest.

Eikon Tactil, Eikon Evo, Eikon Exé, Eikon Chrome: purity, elegance and classic taste meet advanced technology, cutting-edge features and refinement. These characteristics describe the four dimensions that make up Eikon. Four lines with different designs and finishes, but all sharing a common feature: excellent energy management.

### **EIKON TACTIL**



### The future is now.

**Eikon Tactil** is beauty and intelligence: it wears a precious material, crystal, in 4 colour variants and has advanced solutions, including the touch function and the proximity sensor.













### Luxury is unveiled.

**Eikon Evo**: forms designed to be noticed, sizes which delicately stand out on walls, ultra-thin profiles. Eight materials that bring out the best in any living style.

### Three designs.

Eikon Exé: the essence of material. Eikon Exé Flat: the essence of minimalism.

Eikon Exé Vintage: the modern essence of retro.









# Arké. Contemporary, even in the future.

Inspired by universal aesthetic principles that endure beyond changing fashion trends, its aesthetic is always perfectly poised between simplicity and identity. It conveys the right mix of character, expressiveness and attention to detail.



### Classic and Round.

Two shapes distinguished by their simplicity and ample surfaces.

### Numerous finishes.

Colours in harmony with contemporary design, for a unique appeal.

### Plana.

### Clean lines accentuate the intense colour.

Simplicity becomes a lifestyle: essential and rigorous, providing energy with maximum linearity. And it embellishes the unlimited material and colour variants with a palette that is always fresh and bright, like the combinations it produces.



### Essential design and buttons in two colours.

Pure white and high-tech silver.

### Impeccable finishes.

Reflex, wood, metal and technopolymer.



# We suit every aesthetic requirement. New materials, including with touch technology, and colours for every interior.

In response to new interior design trends, Vimar offers the possibility of not only choosing premium new materials with touch technology, but also customizing wiring accessories by selecting the colour of the cover plate and internal/external frame. We even help clients to design bespoke aesthetic solutions that enrich and complement the style of their hotel.

### Cover plates in over 200 colours.

For some types of cover plate, it is even possible to choose the colour that best matches the style of the building. An exclusive opportunity designed to meet the latest stylistic trends and enhance the architectural design.



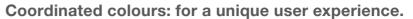
### Are you looking for a particular finish?

Thanks to our long tradition and experience, Vimar is able to help clients identify dedicated solutions that will make their building's design unique.

### We transform every design into an iconic style. Identity and intuitivity.

logo, while controls and buttons can be customized based on the chosen function. Indeed, laser technology is used to reproduce any symbol with maximum precision, choosing from an extensive gallery of pictograms that identify the most common functions.





The complete aesthetic coordination even extends to the user interfaces, with RGB LEDs that let you choose the backlighting colour.







Touch screen devices and intelligent controls with backlighting coordinated with the wiring accessories product ranges.

### Express your personality, even in the displays.

The touch screen displays can be customized as desired with special images or backgrounds, to add a dash of your own style to the devices.

Stuart's house

London

OUTDOOR

Manage

Browse

Customize



до. 19 рис 20:80

Terrace

21°C €

GROUND FLOOR

Gate

GROUND FLOOR

Oxford

Entrance

Entrance

33





### Our products speak a universal language.

Wiring solutions compatible with more than 100 countries worldwide.

To meet different installation requirements in different countries, our range includes a wide variety of devices that comply with the most widespread international standards and are highly versatile from the modularity and installation potential point of view.





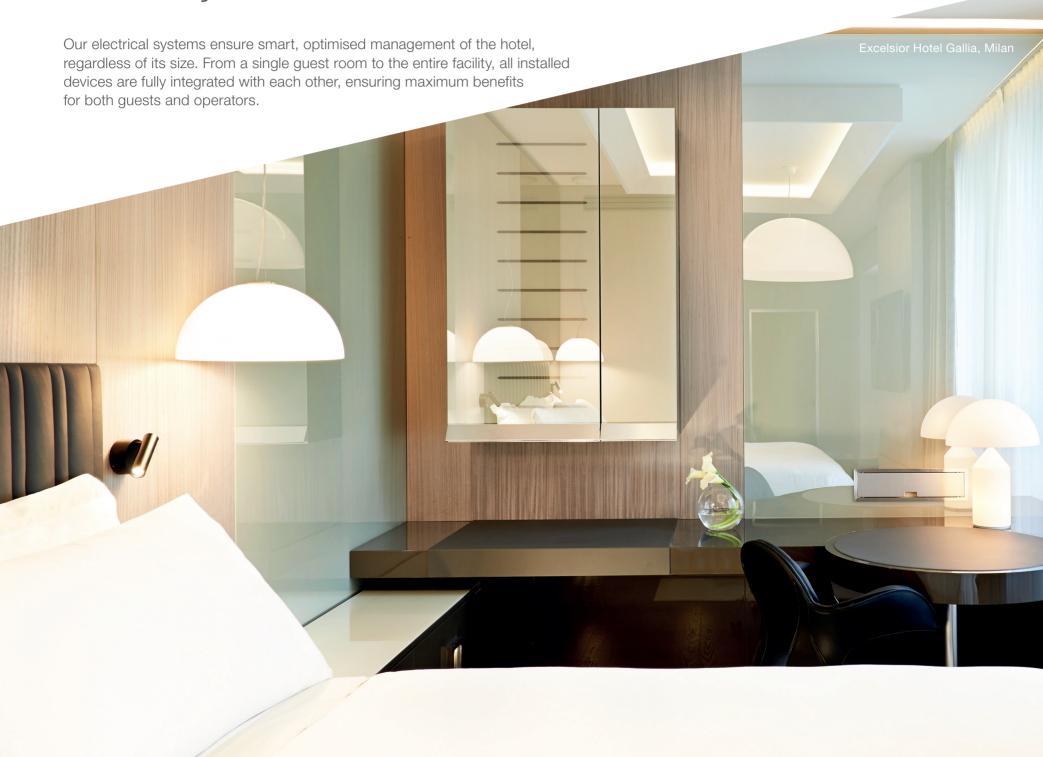


### International standards and different modular configurations.

Socket outlets and switches compliant to UK, French, German and US standards, with the relevant installation back boxes for planning and controlling the electrical system in total safety and in compliance with different international specifications. Gridswitch system up to 21 modules; installable vertically or horizontally made to suit specific electrical installation requirements.

## High-performance solutions and advanced technology.

To run your establishment like clockwork.



### STAND ALONE SOLUTIONS

SHEDDING LIGHT ON SMART ROOMS.

Each room is a self-contained treasure trove of technology that is easy and intuitive to control. The card is used to turn on lights and utilities, signalling the guest's presence on the panel outside the room. The climate is automatically regulated to a comfortable level and the bed head unit enables guests to control lights and indicate housekeeping requests outside the door.



1 Room status is indicated outside the door.



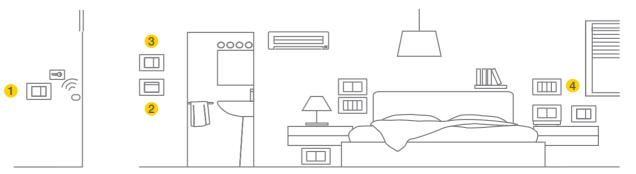
4 The bed head provides the facility to control lights and

send housekeeping requests.

2 Inserting the card into the reader activates the utilities.



3 The thermostat allows customized regulation of climate and fan speed.





## SOLUTIONS WITH **BY-ME PLUS SMART AUTOMATION SYSTEM**GUEST ROOMS ARE AUTOMATED AND CENTRALLY SUPERVISED.

For smaller hotels, this solution enables rooms to be automated and monitored directly from the reception desk. Lights, climate control and automations in each guest room can be managed locally by the occupant or centrally via sleek touchscreens.





1 The 7" touchscreen allows staff to supervise rooms centrally.



App **VIEW**.







guest room



## KNX SOLUTIONS WITH WELL-CONTACT PLUS FOR BUILDING AUTOMATION IN THE ENTIRE FACILITY, WITH INTEGRATED FUNCTIONS AND CENTRALISED MONITORING.

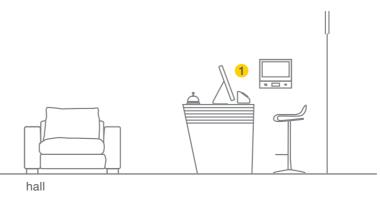
This solution, designed based on the KNX standard, provides large hotels with the answer to all their efficiency and optimisation needs. The system makes it possible to: automate an unlimited number of guest rooms; supervise them directly from the reception desk computer, manage check-ins and check-outs, control room access and regulating lights, climate and automations; centrally control all the other areas of the hotel; and integrate with third-party systems. Functionality, safety and comfort throughout the premises.



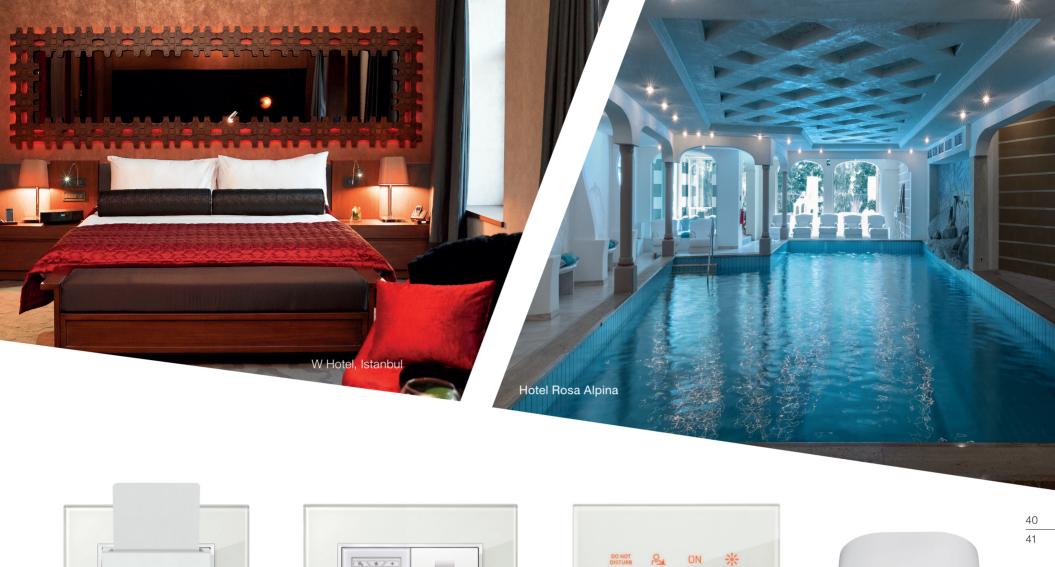
1 Control and manage the entire facility from one computer, with customizable interfaces and scenarios.



2 Simply touch the transponder with the card to access the room. The guest's housekeeping requests are indicated on the panel.









The in-room reader detects the card and activates appliances based on the associated profile.



4 The climate is regulated locally using RGB touch-thermostats that can be interfaced with HVAC systems.



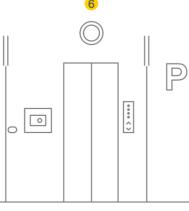
5 Touch controls can be used to adjust room lighting and indicate housekeeping requests outside the door.

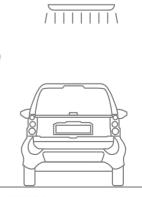


6 The presence detectors switch common area lights on and off whenever someone passes and in compliance with ambient light levels.









spa/gym garage





# Third-party systems. Seamless systems integration for coordinated and flexible management.

Systems made by different manufacturers often coexist in the same hotel. The **KNX standard**, on which our Well-contact Plus system is based, allows native communication with all products and systems that use this international protocol. But in order to offer an all-round service that integrates with non-KNX systems or products, Vimar continues to forge partnerships with other major brands whose products are widely used in hotels. Our goal is to provide a comprehensive, high-performance solution that meets the specifications of any type of establishment.





### Climate control systems.

Our system integrates and communicates seamlessly with the most common climate control systems by means of a KNX standard gateway.



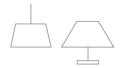
### Access control systems.

Our RFID/Mifare readers read the key cards (with differentiated access levels) of electronic door lock systems, which can interface with devices installed in the room.



### PMS systems.

Well-contact Plus interfaces with leading hotel PMS programs and payment systems, so that guests can use their room card with **RFID chip** to access services and facilities run by external partners, with fees charged directly to the guest's final invoice.





### Lighting systems.

Compatibility with the lighting products and systems of leading brands is ensured by **DALI** and **DMX** gateways, non-proprietary protocols that are adopted by the main players in the sector, and by **EnOcean**, **Bluetooth** and **ZigBee** radio frequency technology.



0

### Subsidiary:

### Europe

✓ AUSTRIA: Vimar Austria GmbH Grabenweg 67 6020 Innsbruck

### Asia

☑ CHINA: Shanghai Vimar Electric & Electronic Products Co. Ltd. Room 1001, Oriental Center 699 West Nanjing Road, Jing'an District 200041 Shanghai

### South America

✓ CHILE:
 Vimar Aparatos
 Eléctricos y Electrónicos SpA
 Enrique Foster Norte 0115
 Las Condes. Oficina 202 - Santiago

### 2, Route de la Bonde 91300 Massy

✓ SINGAPORE:

Vimar Asia Pacific Pte Ltd.
6 Eu Tong Sen Street #09-21

The Central @ Soho 1

059817 Singapore

### MEXICO:

FRANCE:

Vimar France

Vimar Interacciones sa de cv Calle Shakespeare No 30, Piso 6 Despacho 601, Col.Anzures 11590 México D.F

### ✓ GREECE: Vimar Hellas ae 7, Sorou Street 15125 Maroussi

UNITED ARAB EMIRATES:
VIMAR Middle East (branch)
DAFZA Dubai Airport Free Zone Authority
Bldg 5E, Block A, Office 220
54580 Dubai

(·)

### VENEZUELA:

Vimar de Venezuela, sa Carretera Guarenas-Guatire Parcelamento Ind. Los Medina Edificio Vimar - Guatire, Edo. Miranda

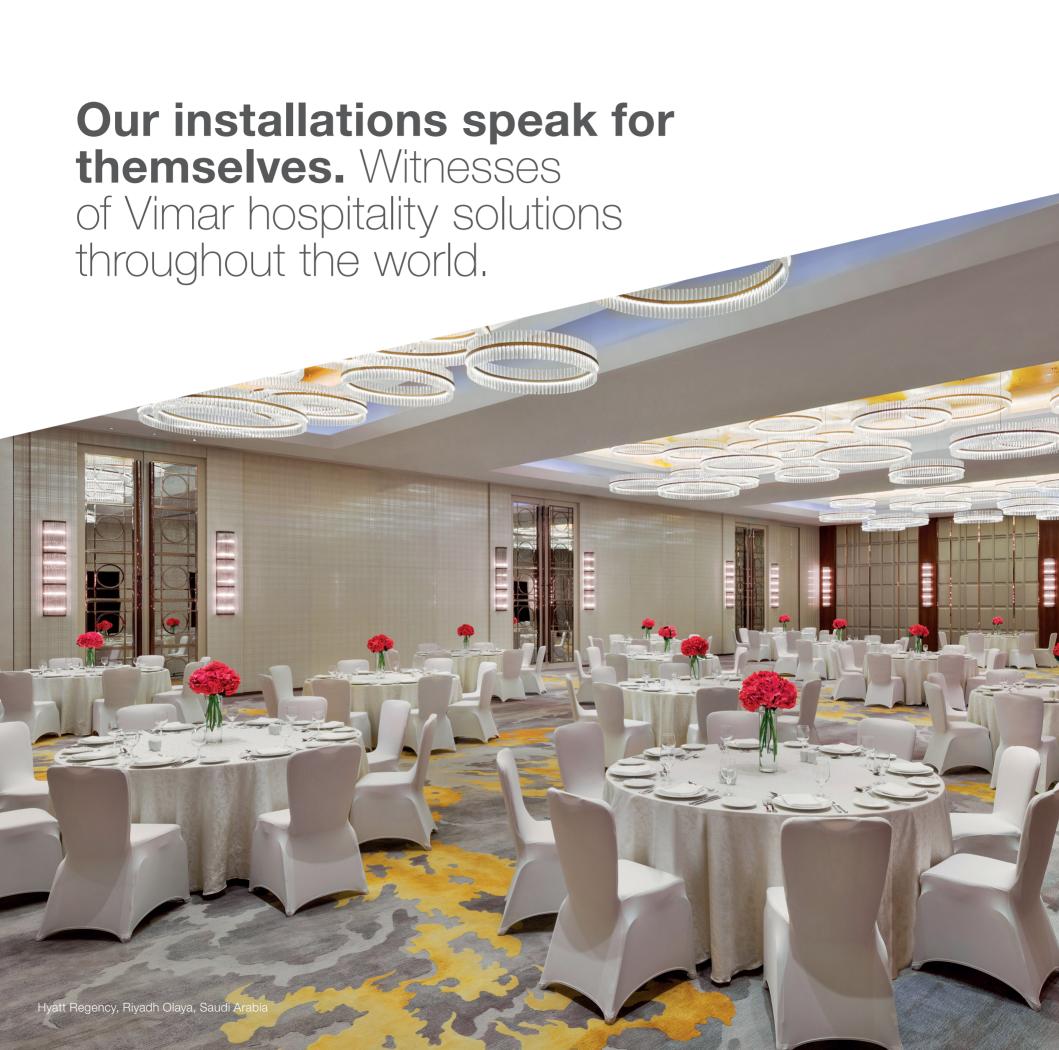
### Headquarters:



Vimar SpA Viale Vicenza 14 36063 Marostica VI

### Local partners:

Worldwide















Fincantieri, Viking Sky, Viking Ocean Cruises Yacht Sanlorenzo 106

### The following establishments have chosen to work with us:

### **EUROPE**

- > Abaton Resort & Spa, Crete, Greece
- > Adoc Envoy Hotel, Belgrade, Serbia
- > Akti Zeus, Crete, Greece
- > Aldemar Hotels, All Hotels, Greece
- > Ammos Hotel, Mykonos, Greece
- > Anax Resort & spa, Mykonos, Greece
- > Anemos Luxury Grand Hotel, Crete, Greece
- > Aqualux Hotel Spa Suite & Terme, Bardolino, Italy
- > Blue Palace, Crete, Greece
- > Cala di Volpe, Porto Cervo, Italy
- > Caldera, Crete, Greece
- > CampZero, Valle d'Aosta, Italy
- > Cape Sounio, Athens, Greece
- > Chalet Fiat, Madonna di Campiglio, Italy
- > Corte San Pietro, Matera, Italy
- > Costa Navarino, Peloponnese, Greece
- > Creta Maris, Crete, Greece
- > Domes Miramare Resort & Spa, Corfù, Greece
- > Domes Noruz, Crete, Greece
- > Dorissa bay, Samos, Greece
- > Elounda Bay Palace, Crete, Greece
- > Elounda Beach Hotel & Villas, Crete, Greece
- > Elounda Mare, Crete, Greece
- > Elounda Peninsula, Crete, Greece
- > Esperia, Rhodes, Greece
- > Excelsior Hotel Gallia, Milan, Italy
- > Four Points by Sheraton, Kaluga, Russia
- > Four Season Hotel Moscow, Moscow, Russia
- > Fraser Suites Hamburg, Hamburg, Germany
- > Grand Resort Lagonissi, Athens, Greece
- > Grande Bretagne, Athens, Greece
- > Hohe Dune, Rostock, Germany
- > Holiday Inn Suites, Athens, Greece
- > Hotel & Spa Rosa Alpina, San Cassiano in Badia, Italy
- > Hotel Crown Plaza, Athens, Greece
- > Hotel Dolce, Monaco, Germany
- > Hotel Exedra, Rome, Italy
- > Hotel Metropol Palace, Belgrade, Serbia
- > Hotel Pedrocchi, Asiago, Italy
- > Hotel Plaza, Nice, France
- > Hoxton Hotel, Paris, France
- > Hydrama Grand Hotel, Drama, Greece
- > Infinity, Munich, Germany
- > Jo&Joe Gentilly, Paris, France
- > Katikies, Santorini, Greece
- > Kempinsky Grand Hotel, Tatras, Slovakia
- > Kempinski Hotel Corvinus, Budapest, Hungary
- > Kenshó, Mykonos, Greece
- > Kivotos Hotel & Villas, Santorini, Greece
- > Lesante Blue, Zante, Greece
- > Lindos Hotels, Rhodes, Greece
- > Malia Park, Rhodes, Greece
- > Masseria Grieco, Ostuni, Italy
- > Minos Beach, Crete, Greece
- > Minos Mare, Crete, Greece
- > Miraggio Termal spa Resort, Calcidica, Greece
- > Miramare, Corfú, Greece
- > Mitsis hotels, All Hotels, Greece

- > Monroc Hotel, Val di Sole, Italy
- > Myconian Ambassador Hotel & Spa, Mykonos, Greece
- > Myconian Avaton Resort, Mykonos, Greece
- > Mykonos Blanc, Mykonos, Greece
- > Mykonos Dove, Mykonos, Greece
- > Mykonos Grand Hotel & Spa, Mykonos, Greece
- > Mykonos Riviera Hotel & Spa, Mykonos, Greece
- > Nafplia Palace hotel & Villas, Peloponnese, Greece
- > Nana beach, Crete, Greece
- > Nissaki Bovtique Hotel, Mykonos, Greece
- > Palais Hansen Kempinski, Vienna, Austria
- > Palazzo Bontadosi, Montefalco, Italy
- > Palazzo Grillo, Genoa, Italy
- > Park Hyatt, Hamburg, Germany
- > Petasos Beach Resort & spa, Mykonos, Greece
- > Pomegranate Hotel & Spa, Nea Potidea, Greece
- > Porto Platanias, Crete, Greece
- > Porto Zante, Zante, Greece
- > Potidea Palace, Calcidica, Greece
- > Regent Porto Montenegro Village, Tivat, Montenegro
- > Relais Casiglio, Erba, Italy
- > Relais San Lorenzo, Bergamo, Italy
- > Resort Renaissance il Ciocco, Lucca, Italy
- > Robinson Club Killini, Peloponnese, Greece
- > Rocabella, Santorini, Greece
- > Rodos Park, Rhodes, Greece
- > Royal Marmin Bay, All Hotels, Greece
- > Royal Myconian, Mykonos, Greece
- > Saint John, Mykonos, Greece
- > San Nikolas Resort, Crete, Greece
- > Santa Marina, Mykonos, Greece > Santo Maris, Santorini, Greece
- > Somewherelse, Athens, Greece
- > Spilia Village, Crete, Greece
- > St. Martins Therme & Lodge, Frauenkirchen, Austria
- > Suite 10, Polignano a Mare, Italy
- > The Golf Hotel, Crete, Greece
- > The Lesante Luxury Hotel & Spa, Zante, Greece
- > The Met Hotel, Thessaloniki, Greece
- > The Westbury Mayfair, London, UK
- > Tigaki Beach, Kos, Greece
- > Torre di Moravola, Perugia, Italy
- > TownHouse Duomo, Milan, Italy
- > Vedema, Santorini, Greece
- > Venissa Wine Resort, Venice, Italy > Vila Galé Sintra, Sintra, Portugal
- > Villa Kennedy, Frankfurt, Germany
- > Vilù, Polignano a Mare, Italy
- > Wyndham Grand Crete Mirabello Bay, Elounda, Greece

- > Ada Hotel, Istanbul, Turkey
- > Adam & Eve Hotel, Antalya, Turkey
- > Alila Jabal Akhdar, Al Khutaym, Oman
- > Amerikan Poliklinigi, Istanbul, Turkev
- > Angels Peninsula Hotel, Mugla, Turkey > Anthill Residence, Istanbul, Turkey
- > Armoni Residence, Istanbul, Turkey
- > Barbaros Reserve, Bodrum, Turkey

- > Bay La Sun Business Park Hotel, Jeddah, Saudi Arabia
- > Beijing Continental Grand Hotel, Beijing, China
- > Beirut Commodore Hotel, Beirut, Lebanon
- > Bodrum Residence, Bodrum, Turkey
- > Boyalik Otel, Izmir, Turkey
- > Caesar Park Hotel, Taipei, Taiwan
- > Camlica Konaklari, Istanbul, Turkey
- > Caprice Palace Hotel, Aydin, Turkey > Caresse Hotel Ve Villa, Mugla, Turkey
- > Carlton Hotel Bangkok Sukhumvit, Bangkok, Thailand
- > Central Hotel, Shanghai, China
- > Cevlan Intercontinental Resort, Antalva, Turkev
- > Charisma Hotel, Aydin, Turkey
- > Chongging Langham Hotel, Chongguing, China
- > Conrad Hotel, Istanbul, Turkey
- > Çorlu Divan Oteli, Tekirdag, Turkey
- > Courtyard By Marriott At Novena, Singapore,
- > Courtyard By Marriott Xujiahui, Shanghai, China
- > Courtyard Pudong, Shanghai, China
- > Crowne Plaza Hotel, Beirut, Lebanon
- > Crowne Plaza Hotel, Bursa, Turkey > Crowne Plaza Hotel, Istanbul, Turkey
- > Crowne Towers, Manila, Philippines
- > Dan Accadia Herzliya, Herzliya, Israel
- > David Citadel Jerusalem, Jerusalem, Israel > David Intercontinental Hotel, Tel Aviv, Israel
- > Dhofar Beach Resort Hotel, Salalah, Oman
- > District 8 @ Senopati, Jakarta, Indonesia
- > Doubletree by Hilton Beijing, Beijing, China > Dusit Hotel In Bahrain, Manama, Seef, Bahrain
- > Eclipse Maslak, Istanbul, Turkev
- > Eden Bay Resort, Beirut, Lebanon
- > Emaar Square / Southeast, Istanbul, Turkey
- > Emaar Square / Southwest, Istanbul, Turkey
- > Emaar The Address Sky View Apartments & Hotel, Dubai, UAE
- > En Hotel, Izmir, Turkey
- > Erdoba Elegance Resort Hotel, Mardin, Turkey
- > Eser Premium Hotel, Istanbul, Turkey
- > Ev Hotel, Mugla, Turkey
- > Extensa Bomonti Apartmani, Istanbul, Turkey
- > Fairmont Hotel, Baku, Azerbaigian
- > Fantasia De Luxe Hotel, Antalya, Turkey
- > Fantasia Hotel, Mugla, Turkey
- > Florya Avrupa Konaklari, Istanbul, Turkey
- > Four Points Al Safir, Bhamdoun, Lebanon
- > Four Points By Sheraton Hotel, Istanbul, Turkey
- > Grand Hyatt Abu Dhabi Hotel & Residences Emirates Pearl, Abu Dhabi, UAE
- > Grand Hyatt Hotel, Guangzhou, China
- > Grand Hyatt Hotel Kuwait, Kuwait, UAE
- > Grand Hyatt Kochi Bolgati Island, Kochi, India
- > Grand Hyatt Manila, Manila, Philippines
- > Hagia Sophia Hotel Istanbul Old City, Istanbul, Turkey
- > Haikou Hilton Hotel, Sanya, China > Heliopolitan Al Safir, Beirut, Lebanon
- > Hillside Su Hotel, Antalya, Turkey
- > Hilton Garden Inn Hotel, Istanbul, Turkey

55

- > Hilton Hotel Chengdu, Chengdu, China
- > Holiday Inn Dunes, Beirut, Lebanon
- > Holiday Inn Express, Singapore, Singapore
- > Holiday Inn Hotel quanadona, Guanahzou, China
- > Holiday Inn Hotel, Istanbul, Turkey
- > Holiday Inn Istanbul Airport Hotel, Istanbul, Turkey
- > Holiday Inn Jasmine Suzhou, Suzhou, China
- > Hotel Indigo Dubai Downtown, Dubai, UAE
- > Hotel Indigo Shanghai on the Bund, Shanghai, China
- > Hotel Sheraton, Beirut, Lebanon
- > Hotel, Antalva, Turkev
- > Hyatt Centric Tiara In Palm Jumeira, Dubai, UAE
- > Hyatt Regency, Riyadh Olaya, Saudi Arabia
- > Iber Princess World Bodrum, Bodrum, Turkey
- > Inter-continental Hotel Chengdu, Chengdu, China
- > Intercontinental Hotel, Doha, Qatar
- > Intercontinental Mzaar, Faraya, Lebanon
- > Intercontinental Singapore Robertson Quay, Singapore, Singapore
- > Itc Grand Chola Hotel, Chennai, India
- > Itc Royal Benagal, Kolkata, India
- > Jinmao Hyatt Hotel Shanghai, Shanghai, China
- > Jumeirah Bali, Bali, Indonesia
- > Jw Marriott Hotel, Muscat, Oman
- > Kaya Ramada Hotel, Istanbul, Turkey
- > Kempinski Çiragan Palace Hotel, Istanbul, Turkey
- > Kempinski Hotel, Barbados Bay, Bodrum, Turkey
- > Kempinski Hotel Suzhou, Suzhou, China
- > Kempinski Hotel Wuxi, Wuxi, China
- > Kempinski Hotel, Mugla, Turkev
- > Kempinski Nusa Dua Bali, Bali, Indonesia
- > Kempinski Tel Aviv, Tel Aviv, Israel
- > Kempinski, Bali, Indonesia
- > Kuum Hotel, Mugla, Turkey
- > Kuum Villalari, Muqla, Turkey
- > Lancaster Hotel, Beirut, Lebanon
- > Limak Ambassadore Boutique Hotel, Ankara, Turkey
- > Limak Lara Hotel, Antalya, Turkey
- > Maki Otel, Mugla, Turkey
- > Mandarin Oriental Jumeirah Beach Resort & Spa, Dubai, UAE
- > Mandarina Crown Hotel, Taipei, Taiwan
- > Marriott Edition Hotel, Mugla, Turkey
- > Marriott Hotel, Istanbul, Turkey
- > Me Dubai, Dubai, UAE
- > Mercure On Stevens Road, Singapore, Singapore
- > Messila Resort & Villas, Doha, Qatar
- > Millennium Hotel, Hail City, Saudi Arabia
- > Mövenpick Hotel, Izmir, Turkev
- > Mövenpick Hotel, Mugla, Turkey
- > Nayman Suites, Izmir, Turkey
- > Nest Ortaköy, Istanbul, Turkey
- > New World Hotel Dalian, Dalian, China
- > Novotel On Stevens Road, Singapore Singapore
- > Ocean Crown Plaza Hotel, Jeddah, Saudi Arabia
- > Okada, Manila, Philippines
- > Ora Istanbul Center, Istanbul, Turkey
- > Otagtepe Koru Konaklari, Istanbul, Turkey
- > Pelican Hill Ihlamur Evleri, Istanbul, Turkey

- > Piyalepasa Istanbul, Istanbul, Turkey
- > Point Hotel, Istanbul, Turkey
- > Portville, Mugla, Turkey
- > Pullman quanadona Baiyun Airport Hotel. Guanghzou, China
- > Pullman Phu Quoc Hotel & Resort, Phu Quoc, Vietnam
- > Radission Hotel Changshu, Changshu, China
- > Radisson Blu Hotel, Istanbul, Turkey
- > Radisson Blu Hotel, Kayseri, Turkey
- > Raffles Hotel, Istanbul, Turkey
- > Ramada 2000 Hotel, Ankara, Turkev
- > Ramada Hotel & Suites, Istanbul, Turkev
- > Ramada Hotel, Adana, Turkev
- > Ramada Hotel, Istanbul, Turkey
- > Ramada Istanbul Asia, Istanbul, Turkey
- > Ramada Otel, Kayseri, Turkey
- > Ramada Plaza Istanbul Hotel, Istanbul, Turkey
- > Ramada Plaza Shunde Foshan, Foshan, China
- > Regal EastAsia Shanghai, Shanghai, China
- > Regency Hotel Ningbo, Ningbo, China
- > Resort Hotel, Mugla, Turkey
- > Ritz-carlton Hotel Sanya, Sanya, China
- > Riva Hotel, Istanbul, Turkey
- > Royal Plaza, Beirut, Lebanon
- > Sanya Haitang Bay intercontinental Hotel, Sanya, China
- > Sanya Haitang Bay Renaissance Hotel, Sanya, China
- > Sanya Luneng Marriott Hotel, Sanya, China
- > Sarigerme Golf Hotel, Mugla, Turkey
- > Savoy Ulus Konutlari, Istanbul, Turkey
- > Sea Rock Hotel, Beirut, Lebanon
- > Shanghai Marriott Hotel City Centre, Shanghai, China
- > Shanghai Ruijin Hotel, Shanghai, China,
- > Shangri-La Bosphorus Hotel, Istanbul, Turkey
- > Shangri-La Hotel, Guangdong, Guanghzou, China
- > Shangri-La Hotel, Istanbul, Turkey
- > Shenzhen Hilton Hotel, Shenzhne, China
- > Sheraten Hotel Zhoushan, Zhoushan, China
- > Sheraton Chongqing Hotel, Chongqing, China > Sheraton Coral Beach Hotel and Resort, Beirut.
- > Sheraton Grand Taipei, Taipei, Taiwan
- > Sheraton guangdong Hotel, Guanghzou, China
- > Sheraton Hotel, Adana, Turkey
- > Sheraton Hotel, Istanbul, Turkey
- > Sheraton Hotel, Samsun, Turkey
- > Shinhwaworld (Resort World Jeju), Jeju, South Korea
- > Smart Hotel, Izmir, Turkey

Lehanon

- > Sofa Hotel, Istanbul, Turkey
- > Sofitel Damansara Kuala Lumpur, Kuala Lumpur, Malaysia
- > Sofitel Riverside Qingyuan, Quingyuan, China
- > Sultan Makami, Istanbul, Turkey
- > Susesi Resort Hotel, Antalya, Turkey
- > Taksim Select Hotel, Istanbul, Turkey

> The Marmara Hotel, Istanbul, Turkey

- > The Barracks Hotel Sentosa, Singapore, Singapore
- > The Fullerton Hotel, Singapore, Singapore > The Langham Residences Jakarta, Jakarta, Indonesia
- > The Onyx Hotel, Dubai, UAE

- > The Outpost Hotel Sentosa, Singapore
- > The Puli Hotel, Shangai, China
- > The Regent Taipei, Taipei, Taiwan
- > The Wave Plaza Hotel, Muscat, Oman
- > Titanic Business Hotel, Istanbul, Turkey
- > Titanic City Hotel, Istanbul, Turkey
- > Tomson Otel, Istanbul, Turkey
- > Toskana Vadisi Evleri, Istanbul, Turkey
- > Tryp By Wyndham Hotel, Istanbul, Turkey
- > Vichy Resort Hotel & Villas, Doha, Qatar
- > Village Hotel Sentosa, Singapore
- > Viltur Konut Proiesi, Izmir, Turkev
- > W Hotel Shanghai, Shanghai, China
- > W Hotel, Istanbul, Turkey
- > W Taipei, Taipei, Taiwan
- > Waldrof Astoria In Dubai International Financial Centre (Difc), Dubai, UAE
- > Windsor Hotel Taichung, Taichung, Taiwan
- > Wyndham Grand Istanbul, Istanbul, Turkey
- > Wyndham Hotel, Istanbul, Turkey
- > Zorlu Center Branded Residence, Istanbul, Turkey

### **AFRICA**

- > Apparthotel Park Hvatt, Marrakech, Morocco
- > Apparthotel Suncity, Rabat, Morocco
- > Banyan Tree Tamouda Bay, Fnideq, Morocco
- > Fairmont Residences La Marina, Rabat-Salé, Morocco
- > Four Point Sheraton, Oran, Algeria
- > Four Points Sheraton, Oran, Algeria
- > Hotel Campanil, Casablanca, Morocco
- > Hotel Radisson Blue, Marrakech, Morocco
- > Hotel Royal Atlas, Agadir, Morocco > Hotel Rivoli, Casablanca, Morocco
- > Hotel Sheraton, Casablanca, Morocco
- > Hotel Sofitel, Marrakech, Morocco
- > Hotel Sofitel, Rabat, Morocco > Hotel Tikida Beach, Agadir, Morocco
- > Hotel Tikida Dune, Agadir, Morocco
- > Hotel Tikida Golf Palace, Agadir, Morocco
- > Marrakech Radisson Blu, Marrakech, Morocco
- > Michlifen Ifrane Suites & Spa, Ifrane, Morocco
- > Radisson Blue Hotel, Hydra, Algeria > Renaissance Tlemcen Hotel, Tlemcen, Algeria
- > Sheraton Hotel, Annaba, Algeria

### **AMERICAS**

- > El Santuario, Villa del Bravo, Mexico
- > Hotel Cumanagoto, Cumana, Venezuela
- > Hyatt Hotel, Cancun, Mexico
- > Hyatt Ziva Cancun, Cancun, Mexico
- > Isla Paraiso Venezuela, Puerto La Cruz, Venezuela
- > Le Blanc, Los Cabos, Mexico
- > Moon Palace, Cancun, Mexico
- > Tambo del Inka Resort & Spa, Urubamba, Peru

ADVANTAGES PAGE 4 | TYPES OF HOTEL PAGE 6 | SOLUTIONS PAGE 8

AESTHETIC COORDINATION PAGE 24 | CUSTOMIZATIONS PAGE 26 | INTERNATIONALITY PAGE 34

HOTEL MANAGEMENT TECHNOLOGIES PAGE 36 | INTEGRATION WITH THIRD PARTIES PAGE 42

REFERENCES PAGE 46



