





#### ENERGY IS OUR BUSINESS.

Harnessing energy is our life's work and our solutions combine technological innovation with Italian design, to bring you comfort, control, safety and energy efficiency. Everything we do involves the best materials, attention to detail and colour, a custom approach to every device and the product reliability that's a must in complex systems like ships and yachts. We take the comforts of terra firma and bring them on-board ship. Why? So you can set sail in style - unique Vimar style.



# PUT THE WIND IN YOUR SAILS WITH OUR POSITIVE ENERGY.

Over 70 years of history and a culture built on clear, solid values: this is the key to our outstanding quality, which combines valuable expertise with a profound appreciation for innovation and design, and a willingness to embrace the new. This winning mix generates the positive energy that embodies our philosophy and has become our hallmark.



#### Iconic design.

We work closely with renowned designers so that we evolve in line with changing trends in architecture. This is the starting point for our iconic designs, consisting of harmonious geometric forms and carefully conceived finishes that enhance the style of every setting.



#### Advanced technology.

We're constantly evolving because we're constantly innovating and this generates real benefits. The result is technologically advanced solutions that are easy to use, simple to install and compatible with an extensive range of third-party systems.



#### Made in Italy.

The company's home, where we create, design and manufacture our products, is still in Italy, because we believe in the all-round prowess that lies behind the 'Made in Italy' label. In every arena - from materials, to colourways, to electronics - we stand out for the style and technology that speaks our language the world over. The result is a unique blend of aesthetic quality and technological reliability.



#### International character.

Italian by origin, international by choice. We have a global presence with direct sales subsidiaries and networks of distributors in key locations, serving over 100 countries worldwide.



# WITH AN OCEAN OF BENEFITS, WE'VE GOT EVERY NEED COVERED.

Our top priority is to foster long-lasting, deep-rooted partnerships that yield clear, practical benefits. Everything we do is driven by our commitment to communication, cooperation and support, because that's the key to developing specific, efficient solutions that cover a full range of marine outfitting needs.

#### One-stop partner.



With such a wide range of products, we've got everything covered, from straightforward power management to high-level system automation, bringing you state-of-the-art solutions for connecting, monitoring and styling every area of your chosen craft.



#### Long-standing experience.

The marine industry is highly specific and we've been in it for years; so we have an extensive range of dedicated products, designed to meet every need.



#### With you all the way.

Every client is special to us and has its own specific needs. That's why our sales consultants are technical professionals, first and foremost, with the depth of knowledge they need to support our clientèle.



#### At your service, worldwide.

We're major players on the world stage, with coverage of over 100 countries, so wherever you are, we'll give you what you need, when you need it.



#### International standards.

Our devices meet the most widely recognised international standards. So whatever your energy management needs, we've got them covered.



#### Cruise ships.

These large-scale vessels combine elegantly designed interiors with advanced marine engineering, to provide first-class services for thousands of passengers, in the utmost comfort and safety.



#### Luxury ships.

Smaller but highly prestigious, these ships provide an intimate, distinctive atmosphere offering passengers a bespoke experience that's immersive and exclusive.

#### A WEALTH OF DEDICATED SOLUTIONS, FOR EVERY TYPE OF CRAFT.

Whether your field is cruise ships, luxury ships, power yachts or sailing vessels, you'll have a series of specific needs to meet when it comes to design, construction, management and maintenance. That's why our solutions are designed to optimise and automate the functions of your craft, however large or small. Built to deliver comfort, safety and energy efficiency, they also bring you the best Italian design and ample scope for customisation.

#### Yachts.

These floating villas feature tailor-made interior design, astonishing attention to detail and state-of-the-art technology.

The result is all-round, absolute quality, that really does set sail in style.

#### Sailing vessels.

Lean and purposeful, these boats slice through the waves with graceful determination. The interior styling, based on natural materials, is backed up by smart, high-tech solutions that blend seamlessly into their setting.





#### CRUISE SHIPS AND LUXURY SHIPS. BENCHMARK SOLUTIONS TO MEET EVERY NEED.

Our range includes crossover solutions designed to meet the needs of every part of your ship and every passenger on-board. They combine top-level design and technology in a smart, latest-generation package crafted for optimum power management in every area on-board: from large public areas to every class of cabin and from sports facilities to wellness complexes, they bring functionality, flexibility and unrivalled ease of use.



Cruise ships and luxury ships



### High tech in every suite.

Slip your card into the reader and your suite comes alive. Power is on tap, but none goes to waste. Room temperature is optimised and any pre-set custom welcome scenarios spring into action. The resulting atmosphere creates an oasis of calm.



Cruise ships and luxury ships



#### Your suite comes to life.

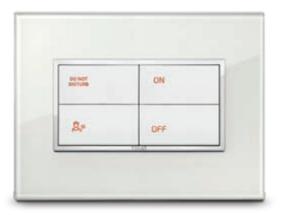
Slip your card into the reader and take in the scene. The lights come on, the temperature adjusts to the level you want and any pre-set welcome scenarios get under way.



#### Communicate with the outside world.

Using a simple set of icons, guests can tell the service crew whether to leave them undisturbed or come in and clean.





#### Full control of your lighting.

Adjust the intensity of your lighting, or switch your lights on or off. All with instant, one-touch control and status display.



#### Custom climate control and wireless connectivity.

If the pre-set temperature of the climate control is warmer or cooler than you want, you can change it whenever you like with a single touch. Thanks to Bluetooth connectivity, you can receive your suite's multimedia functions on your smartphone.



#### Sail to the sound of music.

Thanks to in-cabin speakers and a Bluetooth receiver, you can listen to music on your own device with pitch-perfect sound quality.



### There's a welcome waiting in the cabin.

Our obsessive attention to detail, in both design and technology, helps make every cruise a delight. Every cabin offers simple, functional solutions that give guests everything they need and create the feelgood factor for a memorably relaxing cruise.







Cruise ships and luxury ships

#### Lighting at your fingertips.

All it takes is a touch to switch your lights on and off. Clear and customisable switches gives guests full, precise control of the lighting throughout their cabin.





#### Top-level safety in a wide range of standards.

A wide range of socket outlets to the most commonly used standards, all equipped with SICURY safety shutters to prevent accidental contact with live parts, cater for the needs of guests from various parts of the world.



#### We really do think of everything.

With our high-performance devices, guests can charge their tablets or smartphones at high speed, while running another device off the mains supply if they need to.



Functionality meets safety in the bathroom.

Shipboard bathrooms may be compact, but they can still accommodate a range of electrical functions that ensure comfort, practicality and total safety.



Cruise ships and luxury ships



#### Safety first.

The special sealed covers we fit on every socket outlet keep wet and humid environments, like bathrooms, fully protected at all times.





#### Nothing left to chance.

Our special socket outlets with built-in transformer automatically select the right voltage for any type of shaver you plug into them.



#### Never out of contact.

In the event of an emergency, a quick tug on the ceiling pull will send out an alarm and bring help immediately.



#### Peace of mind, by design.

The ceiling pull alarm is accompanied by an acoustic signal, while an emergency lamp makes sure you're not left in the dark even if there's a power outage.



## Control meets functionality in the public areas.

In the corridors, on the staircases and in other public areas of the ship, dedicated devices help make life on-board easier for passengers and crew alike. Only authorised people can get into the rooms and cabin status and service requests are always clearly indicated.



Cruise ships and luxury ships



#### Clearly visible cabin status.

Specifically designed products in the corridors use LED backlighting to indicate whether a cabin is "vacant" or "occupied".





#### Communication with service crew.

LED indicators make life on-board easier - for passengers and crew alike - by clearly displaying requests, such as "Do not disturb" or "Please service room".



#### Entry bell.

Using the dedicated entry bell, crew members can warn guests that they're about to come in, before they open the door.



#### Connectivity wherever you are.

All the corridors and other public areas are amply equipped with universal and data socket outlets, so wherever you are on-board, you can always connect with the outside world.



## YACHTS AND SAILING VESSELS. THE NATURALLY ELEGANT WAY TO SAIL.

Exclusive, but more intimate in scale, yachts and sailing vessels have a clear-cut aesthetic identity that emerges in the electronic and electrical devices too. Yachts and sailing vessels are a concentrated essence of design and technology, formulated for comfort and well-being everywhere on-board.



## In-cabin style: the perfect balance of design and technology.

Precise, advanced and designed to meet every need: our devices channel the latest interior design trends, even on the open sea. And thanks to their top-class performance, operating in-cabin electrical equipment is all pleasure, no effort.



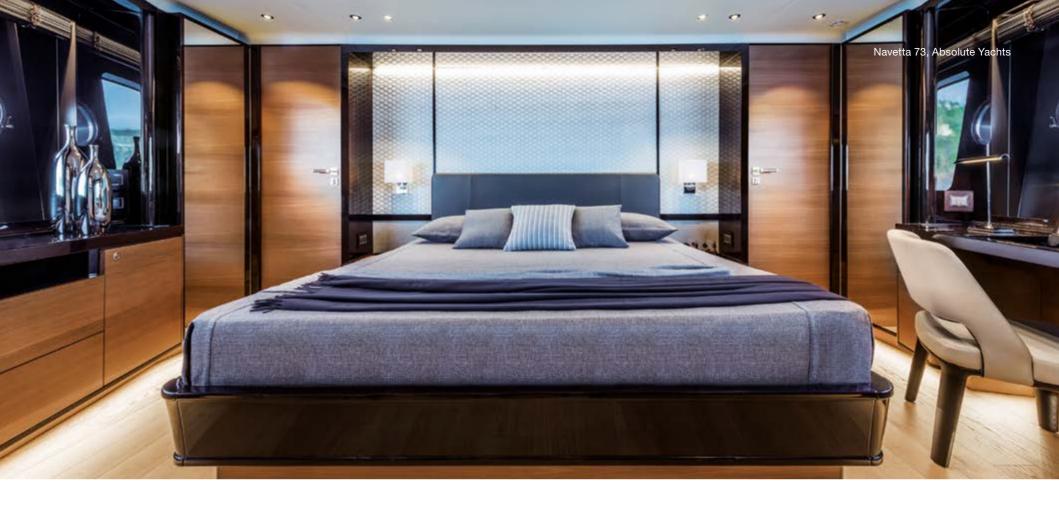
sai

Yachts and sailing vessels



#### Supreme comfort.

All you have to do is stretch out your hand and you can raise or lower your blinds or roller shutters, or adjust the slats on your sunbreak until everything is just as you want it.





#### It's your cabin: you choose how to control it.

Lighting, automation, sound signals: it's all a breeze to manage, with a set of custom controls that caters in full to the most specific needs.



#### International energy.

Designed to the leading international standards, our socket outlets manage your energy faultlessly, wherever you are in the world. They'll keep you safe as well, with our SICURY safety shutter to prevent accidental contact with live parts.



## The atmosphere on the main deck? Never less than perfect.

The main deck hosts a disparate range of functions, in the form of technical areas, like the bridge and relaxation areas, like the lounge - but they all have the same thing in common: design and technology. That's why our solutions combine high performance, functionality and flexibility, with unmistakeable, uniquely Italian style.



Yachts and sailing vessels



#### Design and technology specifically for yachts.

A dedicated power supply (from 9 to 32 V); superslim design, for installation in the thin walls of yachts; and dedicated icons specifically for marine use. We've reinvented our Eikon Tactil cover plate to add elegance and intelligence to life on-board.



your craft, to get coverage everywhere, even where your router signal is weak or absent.



#### Full control of your lighting, with the tip of your finger.

On, off, brighter, dimmer?
Controlling your lights is effortlessly easy.







#### **EIKON**

Premium quality, distinctive design. That's Eikon. Where every idea of beauty, including technological beauty, reaches its highest peak: impeccable looks and advanced features combine to produce simply extraordinary results.

#### COORDINATED STYLING DOWN TO THE LAST DETAIL.

Whatever your style, you can't dispense with detail. That's why we offer a vast range of cover plates to frame our control devices. Available in a wide variety of materials, colours, shapes and finishes, they complement any setting and coordinate with the most specific interior design styles.

#### ARKÉ

Contemporary design is the hallmark of this cover plate, available in both the Round version - with soft, rounded shapes - and the Classic version, with clean lines and square-cut corners. Simple yet modern and long-lasting, Arké has a strong identity, making it the ideal solution for modern needs.

#### *idea*

An exceptionally refined, contemporary classic, Idea encapsulates beauty within its graceful contours. Available in two versions - the more rigorous Classica and the softer Rondò - it offers the utmost compositional freedom, to complement the most originally styled settings.

#### **PLANA**

Minimal in its clean-cut shapes, but characterised by a bubbly radiance, Plana is a natural complement to every environment, because of its appealing materials, such as Reflex and a broad colour palette that lends itself to all kinds of combinations.



#### EIKON. Smart technology, smart styling.

Elegance, originality and classic style, plus state-of-the-art technology and functionality. These are the hallmarks of the four distinct spirits of Eikon. Four lines with different designs, dimensions and finishes, that all share a common feature: superlative energy management.

#### Finely crafted design.

Eikon's balance, elegance and clear-cut lines are the result of meticulous aesthetic research.



#### A material for every stylistic identity.

Versatile, functional, premium materials, from wood and leather, to Corian®, stone and glass.



#### Backlit buttons in three colours.

White, anthracite grey and Next: the perfect complement to any setting.



### IDEA. The refined face of energy.

Idea is the exclusive embodiment of flawless refinement. Walking the line between classic and contemporary, its iconic beauty comes with limitless compositional freedom, thanks to a range of over 200 functions, 51 colours and four different materials.

#### Two shapes, two buttons.

The rigorous lines of Classica or the rounded lines of Rondò, with white or anthracite grey buttons.

#### A wealth of premium materials.

Solid wood, metal and technopolymer, with a gloss or silk finish.

## PLANA. Clean lines, evocative colours.

Simplicity is a way of life for Plana and its understated rigour reflects its straightforward approach to managing energy. Plus, it comes in a range of materials and a rich palette of colours that's as fresh and bright as the combinations it spawns.

Uncluttered design and buttons in two colours.

Pure white and high-tech silver.

#### Impeccable finishes.

Reflex, wood, metal and technopolymer.

# VIMAR Luminosi (crystal)

#### Good styling solutions turn needs into benefits.

In response to new interior design trends, Vimar enables its clients to choose premium new materials with touch technology and customise their lighting points by selecting the colour of the cover plate and internal or external frame. We even help clients design bespoke styling solutions to complement the style of every craft.

Premium materials and touch technology for Eikon Tactil.



70 Diamond white







Naturali (solid wood)

31 Italian walnut

Raffinati (natural leather)

32 White oak



Speciali (Corian®)







41 Glacier ice





#### Leave your mark.

To sharpen the identity of every craft, all our cover plates can be marked with your logo and our buttons and switches can be customised according to their function. Once you've chosen the symbols you want from our extensive gallery of pictograms representing the most widely used functions, we can reproduce it with total precision, using laser technology.



#### International standards and modular design for worldwide energy management.

Available in Italian, British, French, German and American standards, our socket outlets help you design and manage your energy systems in complete safety, according to different international specifications. And thanks to their modular design, you can have from 1 to 21 modules, even in a single unit. This flexibility is our way of meeting the different requirements of different countries, to create tailor-made systems for any type of craft.



# ADVANCED TECHNOLOGY MEANS SMART MANAGEMENT.

Vimar solutions bring smart, optimised energy management to every craft, large or small. They offer total integration between devices - within a cabin, within a suite or across the entire vessel - with consequent benefits for guests and crew.



## Standard solutions make every cabin fully independent.

A small, fully independent alcove. Simply insert a card to switch on the lights and other electrical services, while indicating to crew outside that your cabin is occupied. Using the switch handily mounted near the headboard of your bed, you can control your lights and display standard requests to crew in the corridor. There's a quick charging system for smartphones and tablets and in the event of a power outage, you'll find a removable torch for use as a portable emergency light.



Cabin status is indicated outside the door.



Inserting a card into the reader switches on the electrical services.



Use the switch near the headboard of your bed to control your lights and display standard requests to crew outside.





The high-power USB outlet charges smartphones and tablets at high speed and the removable torch is ready to hand in the event of a power outage.



Advanced solutions for central supervision and automation of suites.

High-tech solutions give you automated control and enable you to supervise different areas on-board from a central control desk. Passengers in the suites, meanwhile, can control their lighting, air conditioning and automation locally, or defer to pre-set scenarios or central control.











1 Specifically designed products in the corridors use LED backlighting to indicate whether a cabin is "vacant" or "occupied" and a doorbell function enables service crew to ring before entering.



On insertion of a card, an in-room card reader switches on the electrical services according to the associated profile.



3 Home automation controls enable guests to control their lighting and display standard requests to crew outside.

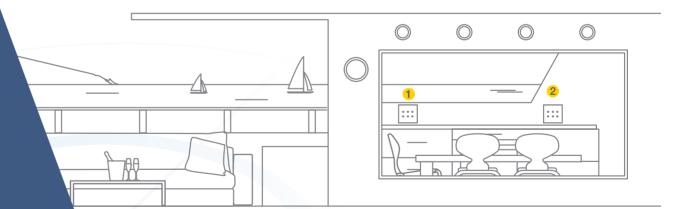


4 All it takes is a touch to adjust the lighting, activate scenarios or call service crew.



## Dedicated, customisable solutions.

Our long experience in the marine industry has led to the development of specific products for this market. Elegant, high-performance touch controls come with a voltage of 9 to 32 V and a reduced flush depth for easy installation in marine walls. Thanks to RGB LED backlighting, you can opt for the colour you want for the symbols you choose from our extensive gallery of pictograms, giving you ample scope to customise the elegant glass surface.













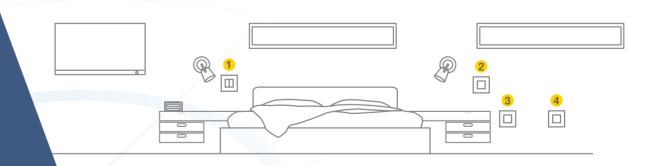
1 Blue backlighting for lighting control and adjustment.

2 Green backlighting for touch-control of blinds and roller shutters.



## Wireless solutions for smart cabins.

We can fit battery-free wireless controls in any surface, thanks to the use of latest-generation radio frequency technology. Our access point extends your router signal to areas with poor coverage, while our Bluetooth receiver enables you to connect your smartphone and listen to whatever music you like. So you can live smart, even at sea.















1 Lights, roller shutters and motor-operated blinds can be controlled from switches mounted near the headboard of the bed.



2 Our access point extends your router signal.



3 A Bluetooth® receiver enables you to connect your smartphone and listen to music.



Wireless technology controls the light by radio frequency and Friends of HUE lamps by Philips come on.

OUR
INSTALLATIONS
SAIL THE
SEVEN SEAS.















- > Ab Yachts, Italy
- > Abeking & Rasmussen, Germany
- > Absolute S.p.A., Italy
- > Aegean Yacht, Turkey
- > Alia Yachts, Turkey
- > Amels, The Netherlands
- > Apreamare Yacht, Italy
- > Ark Yacht, Turkey
- > Ava Yachts, Turkey
- > Azimut, Italy
- > Baglietto, Italy
- > Balk Shipyard, The Netherlands
- > Baltic Marine, Poland
- > Bayliss, United States
- > Beneteau, France
- > Benetti, Italy
- > Bering Yachts, Turkey
- > Bilgin Yachts, Turkey
- > Brooklin Boat Yard, United States

- > Burger Boat, United States
- > Canados, Italy
- > Cantiere Navale Visentini, Italy
- > Cantieri Navali T Mariotti, Italy
- > Ccn, Italy
- > Christensen, United States
- > Claasen Jachtbouw, The Netherlands
- > Cmb Yachts, Turkey
- > Contest Yachts, The Netherlands
- > Cruisers, United States
- > Custom, Turkey
- > Custom, United States
- > Damen, The Netherlands
- > Delta Marine, United States
- > Derecktor, United States
- > Doerries Marine, Germany
- > Dunya Yachts, Turkey
- > Eastern Shipbuilding, United States
- > Esenyacht, Turkey

- > Feadship, The Netherlands
- > Ferretti Custom Line, Italy
- > Ferretti Yachts, Italy
- > Fincantieri, Italy
- > Fleming, United States
- > Formula, United States
- > Galeon, Poland
- > Grady-White, United States
- > Grand Soleil, Italy
- > Gulf Craft, United Arab Emirates
- > Hakvoort, The Netherlands
- > Hampton, United States
- > Hanse Yacht, Germany
- > Hatteras, United States
- > Hinckley, United States
- > Horizon Yacht, Taiwan
- > Hsy Yachts, Turkey
- > Icon Yachts, The Netherlands
- > Isa Yachts, Italy



- > Itama, Italy
- > Jarrett Bay, United States
- > Lurssen Yachts, Germany
- > Maiora, Italy
- > Marina Dusseldorf, Germany
- > Marquis-Carver, United States
- > Mayra Yachts, Turkey
- > Mazarin Yachts, Germany
- > Mengi-Yay, Turkey
- > Merritt Boat Works, United States
- > Mochi Craft, Italy
- > Mondomarine, Italy
- > Mural Yachts, Turkey
- > Neta Marine, Turkey
- > Nobiskrug, Germany
- > Nordlund Boat, United States
- > Numarine, Turkey
- > Oceanco, The Netherlands

- > Orucoglu, Turkey
- > Oyster Marine, United Kingdom
- > Pearl Motor Yachts, United Kingdom
- > Pendennis, United Kingdom
- > Pershing, Italy
- > Princess Yachts, United Kingdom
- > Regal, United States
- > Riva, Italy
- > Rmk Yachts, Turkey
- > Rossinavi, Italy
- > Royal Huisman, The Netherlands
- > Sabre, United States
- > Sanlorenzo Yacht, Italy
- > Sarp Yachts, Turkey
- > Scout, United States
- > Sea Ray, United States
- > Ses Yachts, Turkey
- > Spencer, United States

- > Spirit Yachts, United Kingdom
- > Stx, France
- > Su Marine, Turkey
- > Sunreef Yachts, Poland
- > Sunseeker Yachts, United Kingdom
- > Tansu Yachts, Turkey
- > Tiara, United States
- > Trinity Yachts, United States
- > Turquoise Yachts, Turkey
- > Van Der Heijden, The Netherlands
- > Vicem, Turkey
- > Viking Yachts, United States
- > Vision Yacht, Taiwan
- > Wally, Montecarlo
- > Weaver Boatworks, United States
- > Westport, United States
- > Wider Yacht, Italy
- > Yachtley, Turkey

Visit vimar.com to keep up to date with our latest installations.

OUR BUSINESS PAGE 1 | POSITIVE ENERGY PAGE 2 | BENEFITS PAGE 4

DEDICATED SOLUTIONS PAGE 6 | CRUISE AND LUXURY SHIPS PAG. 8 | YACHT AND SAILING VESSELS PAGE 18

COORDINATED STYLING PAGE 24 | ADVANCED TECHNOLOGY PAGE 34 | REFERENCES PAGE 42



